

**Nomura Securities Co., Ltd.**  
**Unconsolidated Balance Sheets**

(UNAUDITED)

|                                          | Millions of yen |               |                     |
|------------------------------------------|-----------------|---------------|---------------------|
|                                          | March 31, 2016  | June 30, 2016 | Increase/(Decrease) |
| Assets                                   |                 |               |                     |
| Current assets:                          | 12,166,647      | 11,718,722    | (447,925)           |
| Trading assets                           | 4,090,913       | 4,677,156     | 586,244             |
| Loans with securities as collateral      | 4,631,581       | 4,660,413     | 28,832              |
| Other current assets                     | 3,444,154       | 2,381,153     | (1,063,001)         |
| Fixed assets                             | 77,978          | 83,068        | 5,090               |
| Total assets                             | 12,244,625      | 11,801,790    | (442,835)           |
| Liabilities                              |                 |               |                     |
| Current liabilities:                     | 9,974,626       | 9,761,791     | (212,834)           |
| Trading liabilities                      | 2,654,901       | 3,026,321     | 371,420             |
| Borrowings with securities as collateral | 3,990,689       | 3,280,379     | (710,310)           |
| Other current liabilities                | 3,329,035       | 3,455,091     | 126,056             |
| Long-term liabilities                    | 1,447,059       | 1,335,632     | (111,427)           |
| Statutory reserves                       | 17,927          | 17,965        | 38                  |
| Total liabilities                        | 11,439,612      | 11,115,388    | (324,223)           |
| Shareholder's equity                     | 803,555         | 685,099       | (118,455)           |
| Valuation and translation adjustments    | 1,459           | 1,303         | (156)               |
| Total net assets                         | 805,013         | 686,402       | (118,611)           |
| Total liabilities and net assets         | 12,244,625      | 11,801,790    | (442,835)           |

**Nomura Securities Co., Ltd.**  
**Unconsolidated Statements of Income**

(UNAUDITED)

|                                              | Millions of yen            |                   | % Change<br>(A-B)/(B) |
|----------------------------------------------|----------------------------|-------------------|-----------------------|
|                                              | For the three months ended |                   |                       |
|                                              | June 30, 2015 (B)          | June 30, 2016 (A) |                       |
| Operating revenue                            | 221,342                    | 175,483           | (20.7)                |
| Commissions                                  | 125,592                    | 79,430            | (36.8)                |
| Net gain on trading                          | 67,345                     | 65,814            | (2.3)                 |
| Interest and dividend income                 | 28,405                     | 30,239            | 6.5                   |
| Interest expenses                            | 27,064                     | 30,431            | 12.4                  |
| Net operating revenue                        | 194,277                    | 145,052           | (25.3)                |
| Selling, general and administrative expenses | 125,523                    | 114,305           | (8.9)                 |
| Operating income                             | 68,754                     | 30,747            | (55.3)                |
| Non-operating income                         | 938                        | 107               | (88.6)                |
| Non-operating expenses                       | 94                         | 114               | 22.1                  |
| Ordinary income                              | 69,599                     | 30,740            | (55.8)                |
| Special profits                              | 477                        | 373               | (21.9)                |
| Special losses                               | 751                        | 38                | (94.9)                |
| Income before income taxes                   | 69,325                     | 31,074            | (55.2)                |
| Income taxes - current                       | 25,829                     | 9,012             | (65.1)                |
| Income taxes - deferred                      | (2,759)                    | 518               | —                     |
| Net income                                   | 46,255                     | 21,545            | (53.4)                |

**Nomura Securities Co., Ltd.**  
**Unconsolidated Statements of Income - Quarterly Comparatives**

|                                              | (Millions of yen)          |                       |                      |                   |                  |
|----------------------------------------------|----------------------------|-----------------------|----------------------|-------------------|------------------|
|                                              | For the three months ended |                       |                      |                   |                  |
|                                              | June 30,<br>2015           | September 30,<br>2015 | December 31,<br>2015 | March 31,<br>2016 | June 30,<br>2016 |
| Operating revenue                            | 221,342                    | 189,595               | 191,410              | 144,453           | 175,483          |
| Commissions                                  | 125,592                    | 128,279               | 100,949              | 91,316            | 79,430           |
| Net gain on trading                          | 67,345                     | 46,913                | 65,648               | 38,781            | 65,814           |
| Interest and dividend income                 | 28,405                     | 14,403                | 24,813               | 14,356            | 30,239           |
| Interest expenses                            | 27,064                     | 19,542                | 25,577               | 15,613            | 30,431           |
| Net operating revenue                        | 194,277                    | 170,054               | 165,833              | 128,840           | 145,052          |
| Selling, general and administrative expenses | 125,523                    | 120,241               | 116,574              | 112,691           | 114,305          |
| Operating income                             | 68,754                     | 49,813                | 49,258               | 16,149            | 30,747           |
| Non-operating income                         | 938                        | 104                   | 104                  | 233               | 107              |
| Non-operating expenses                       | 94                         | 101                   | 216                  | 237               | 114              |
| Ordinary income                              | 69,599                     | 49,815                | 49,147               | 16,145            | 30,740           |
| Special profits                              | 477                        | 758                   | 677                  | 651               | 373              |
| Special losses                               | 751                        | —                     | 27                   | 3,329             | 38               |
| Income before income taxes                   | 69,325                     | 50,573                | 49,797               | 13,466            | 31,074           |
| Income taxes - current                       | 25,829                     | 12,483                | 11,444               | 4,527             | 9,012            |
| Income taxes - deferred                      | (2,759)                    | 3,752                 | 4,589                | 2,753             | 518              |
| Net income                                   | 46,255                     | 34,339                | 33,764               | 6,186             | 21,545           |

**Nomura Securities Co., Ltd.**  
**Supplementary Information**

1. Commission Revenues

(1) Breakdown by Category

(Millions of yen, except percentages)

|                                                                                                                         | For the three months ended |                   | % Change<br>(A-B)/(B) |
|-------------------------------------------------------------------------------------------------------------------------|----------------------------|-------------------|-----------------------|
|                                                                                                                         | June 30, 2015 (B)          | June 30, 2016 (A) |                       |
| Brokerage commissions                                                                                                   | 39,942                     | 21,328            | (46.6)                |
| <i>(Stocks)</i>                                                                                                         | 37,313                     | 19,055            | (48.9)                |
| Commissions for underwriting, secondary distribution and solicitation for selling and others for Professional Investors | 6,324                      | 3,146             | (50.3)                |
| <i>(Stocks)</i>                                                                                                         | 5,054                      | 2,172             | (57.0)                |
| <i>(Bonds)</i>                                                                                                          | 1,270                      | 973               | (23.3)                |
| Fees for offering, secondary distribution and solicitation for selling and others for Professional Investors            | 35,669                     | 18,516            | (48.1)                |
| <i>(Investment trust certificates)</i>                                                                                  | 35,401                     | 17,651            | (50.1)                |
| Other commissions                                                                                                       | 43,657                     | 36,440            | (16.5)                |
| <i>(Investment trust certificates)</i>                                                                                  | 17,228                     | 13,854            | (19.6)                |
| Total                                                                                                                   | 125,592                    | 79,430            | (36.8)                |

(2) Breakdown by Product

(Millions of yen, except percentages)

|                               | For the three months ended |                   | % Change<br>(A-B)/(B) |
|-------------------------------|----------------------------|-------------------|-----------------------|
|                               | June 30, 2015 (B)          | June 30, 2016 (A) |                       |
| Stocks                        | 43,552                     | 22,056            | (49.4)                |
| Bonds                         | 1,852                      | 2,247             | 21.3                  |
| Investment trust certificates | 55,174                     | 33,643            | (39.0)                |
| Others                        | 25,014                     | 21,484            | (14.1)                |
| Total                         | 125,592                    | 79,430            | (36.8)                |

2. Net Gain on Trading

(Millions of yen, except percentages)

|                 | For the three months ended |                   | % Change<br>(A-B)/(B) |
|-----------------|----------------------------|-------------------|-----------------------|
|                 | June 30, 2015 (B)          | June 30, 2016 (A) |                       |
| Stocks          | 22,467                     | 2,244             | (90.0)                |
| Bonds and Forex | 44,878                     | 63,570            | 41.7                  |
| Total           | 67,345                     | 65,814            | (2.3)                 |

### 3. Stock Trading (excluding futures transactions)

(Millions of shares or yen, except per share data and percentages)

|                                      | For the three months ended |            |                     |            | % Change<br>(A-B)/(B) |        |
|--------------------------------------|----------------------------|------------|---------------------|------------|-----------------------|--------|
|                                      | June 30, 2015 (B)          |            | June 30, 2016 (A)   |            | Number of<br>shares   | Amount |
|                                      | Number of<br>shares        | Amount     | Number of<br>shares | Amount     |                       |        |
| Total                                | 39,940                     | 52,163,508 | 48,356              | 56,757,243 | 21.1                  | 8.8    |
| (Brokerage)                          | 35,247                     | 45,157,413 | 44,508              | 51,794,109 | 26.3                  | 14.7   |
| (Proprietary trading)                | 4,693                      | 7,006,096  | 3,848               | 4,963,135  | (18.0)                | (29.2) |
| Brokerage / Total ratio              | 88.3%                      | 86.6%      | 92.0%               | 91.3%      |                       |        |
| TSE share                            | 9.0%                       | 11.3%      | 12.5%               | 14.3%      |                       |        |
| Brokerage commission per share (yen) | 1.05                       |            | 0.42                |            |                       |        |

### 4. Underwriting, Subscription, and Distribution

(Millions of shares or yen, except percentages)

|                                            | For the three months ended |                   | % Change<br>(A-B)/(B) |
|--------------------------------------------|----------------------------|-------------------|-----------------------|
|                                            | June 30, 2015 (B)          | June 30, 2016 (A) |                       |
| Underwriting                               |                            |                   |                       |
| Stocks (number of shares)                  | 69                         | 10                | (85.0)                |
| (yen amount)                               | 112,256                    | 43,532            | (61.2)                |
| Bonds (face value)                         | 1,488,863                  | 1,629,103         | 9.4                   |
| Investment trust certificates (yen amount) | —                          | —                 | —                     |
| Subscription and distribution*             |                            |                   |                       |
| Stocks (number of shares)                  | 84                         | 12                | (86.2)                |
| (yen amount)                               | 126,903                    | 45,836            | (63.9)                |
| Bonds (face value)                         | 558,582                    | 1,140,831         | 104.2                 |
| Investment trust certificates (yen amount) | 6,969,263                  | 3,971,349         | (43.0)                |

\*Include secondary offering, private placement, and solicitation for selling and others for professional investors.

### 5. Capital Adequacy Ratio

(Rounded down to millions of yen, except percentages)

|                        |                                       | March 31, 2016 | June 30, 2016 | Increase/(Decrease) |
|------------------------|---------------------------------------|----------------|---------------|---------------------|
| Tier I                 | (A)                                   | 663,554        | 685,098       | 21,544              |
| Tier II                | Valuation and translation adjustments | 1,458          | 1,303         | (155)               |
|                        | Statutory reserves                    | 17,926         | 17,965        | 38                  |
|                        | Allowance for doubtful accounts       | 79             | 80            | 1                   |
|                        | Subordinated debts                    | 409,197        | 409,197       | —                   |
|                        | Total (B)                             | 428,661        | 428,546       | (115)               |
| Illiquid asset         | (C)                                   | 111,670        | 114,689       | 3,019               |
| Net capital            | (A) + (B) - (C) = (D)                 | 980,545        | 998,955       | 18,410              |
| Risk                   | Market risk                           | 83,398         | 69,093        | (14,304)            |
|                        | Counterparty risk                     | 182,834        | 183,582       | 748                 |
|                        | Basic risk                            | 142,167        | 139,192       | (2,975)             |
|                        | Total (E)                             | 408,399        | 391,868       | (16,531)            |
| Capital adequacy ratio | (D)/(E)×100                           | 240.0%         | 254.9%        | 14.9%               |